

2022 ANNUAL REPORT

Presented Saturday, August 27
Registration 9 a.m.
Meeting 10 a.m.



PRESIDENT'S & MANAGER'S REPORT

It is our privilege on behalf of Consumers Energy's directors, management, and employees to report on some of the activities and financial position of the cooperative for the year 2021 and to provide information for 2022 to date.

The cooperative's Board of Directors and management continue to focus on Consumers Energy's core electric distribution business. A cost-conscious approach is used in managing the cooperative. This has contributed to positive financial performance and margins that are reflected in Consumers Energy's 2022 year-to-date financial statements.

Consumers Energy is a cooperative, and its members are the owners of this company. The amount a member pays for electricity and services provided by the cooperative that is not needed to operate Consumers Energy is paid back in the future to members as patronage capital credits. For the 2021 calendar year, the board chose to pay back patronage capital credits in the amount of \$750,000.



Bill HobsonBoard President



Bridget ItzenCEO/General Manager



Consumers Energy's Board of Directors
Front Row: Bill Hobson, Pat VonAhnen,
Tony Lem, Denny Beckman
Back Row: Arden Greiner, Jennifer Sease, Steve Quick,
Craig Griffieon, Bob Meimann

The cooperative has 24 full-time employees. We are most grateful to them for the effort and dedication they put forth to provide the membership with reliable electricity and energy advice. While we focus on the needs of our members, we also address the needs of our employees so the work in the office and out in the field can be performed safely and efficiently.

There are nine members serving on the cooperative's Board of Directors. The board annually holds 12 regular meetings and occasional special meetings. The directors also attend training seminars and meetings of affiliated state, regional, and national organizations and serve as the cooperative's delegates. Their participation in these meetings help the cooperative have a well-informed Board of Directors.

The financial report listed in this annual report provides the facts of the financial position of Consumers Energy as of December 31, 2021. The 2021 audit of the cooperative's financial statements was successfully completed by our auditor, Eide Bailly LLP, in February of this year. Please contact the cooperative office with any questions you might have in regard to this report.

We wish to extend our thanks to each member for the support and cooperation provided to Consumers Energy this past year.

GUEST SPEAKER BRUCE NUZUM





Bruce Nuzum is the President/CEO of the Iowa Area Development Group (IADG). As an Iowa native, Nuzum has worked for IADG and served Iowa electric cooperatives for over 25 years focusing on connecting businesses and communities with financial programs that help create jobs and drive investment in rural Iowa. He has helped IADG's members secure over \$160M in financial assistance from USDA's Rural Economic Development Loan & Grant program which has supported business expansions and community development projects throughout the state. Promoted to President/CEO of IADG in February 2022, Nuzum leads a talented team of six dedicated economic development professionals.

IADG was founded in 1985 as the marketing and economic development organization for lowa's electric cooperatives. IADG's primary mission is to help business grow on REC lines and assist member electric cooperatives with their community development goals. To do so, IADG promotes the available buildings and sites in REC territory to prospective companies and serves as a connecting point between growing businesses and the information and financial resources they need to expand.

FINANCIAL REPORT

Balance Sheet December 31, 2021 and 2020

| Assets |
|-------------------------------|
| Cash & Temporary Investments |
| Investments in Associated |
| Organizations |
| Current Assets |
| Other Assets |
| Total Utility Plant |
| Less Accumulated Depreciation |
| Net Utility Plant |

Total Assets

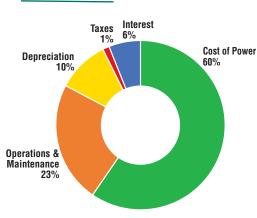
Liabilities

Current Liabilities Long-Term Debt Other Liabilities & Credits **Operating Margins Prior Years** Patronage Capital Margins

Total Liabilities & Equity

| 2021 | | 2020 | |
|--------------------------|---|---|----------------------|
| | 3,840,564 | 4,086,78 | 32 |
| 59,392,589 23,111,412 | 8,797,042 5,568,733 529,599 36,281,177 | 8,757,10 4,206,60 1,197,70 55,303,495 21,852,677 33,450,82 | 01 07 |
| | <u>55,017,115</u> | <u>52,459,0</u> ′ | <u>12</u> |
| | 5,392,559 22,483,390 48,224 18,973,789 5,719,407 2,399,746 | 4,839,2° 22,078,30° 38,56° 17,713,58° 5,262,68° 2,526,68° | 08 64 84 55 |
| | <u>55,017,115</u> | <u>52,459,0</u> ° | 12 |

2021 EXPENSES



Statement of Operations For the years ended December 31, 2021 and 2020

Operating Revenues Operating Expenses

Cost of Purchased Energy Cost of Operations & Maintenance Depreciation Taxes

Interest Expense

Total Expense

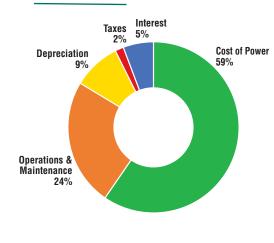
Margins from Operations

Patronage Capital Received from **Associated Organizations Nonoperating Margins**

Total Margins

| 2021 20,119,762 | 2020 19,400,595 | | |
|--|--|--|--|
| 11,016,614 4,284,244 1,841,095 234,070 1,118,345 | 10,693,882 4,317,233 1,617,123 289,698 1,029,836 | | |
| <u>18,494,368</u> | <u>17,947,772</u> | | |
| 1,625,394 | 1,452,823 | | |
| 738,837 <u>35,515</u> | 1,060,826 13,033 | | |
| 2,399,746 | 2,526,682 | | |

2020 EXPENSES







average number of outages per member in 2021

free electric water heaters provided to members through the rebate program

270

energy efficiency rebates paid out to members

AGENDA:

Call to Order

Pledge of Allegiance & Invocation

Introductions

Reading of Notice of Meeting

Minutes of Last Year's Meeting

Treasurer's Report

Report of Nominating Committee

Bruce Nuzum, IADG

President's Report

Manager's Report

Youth Tour Representative Teagan Glenney

Report of Election

Adjournment

Drawing for Prizes



Board of Directors

Bill Hobson President

Denny Beckman Vice President

Pat VonAhnen Secretary-Treasurer

Bob Meimann Assistant Secretary-Treasurer

> **Craig Griffieon** Director

Arden Greiner Director, Representative on CIPCO Board

Tony Lem Director, Representative on IAEC Board

> Steve Quick Director

Jennifer Sease Director





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